



Director of Power Planning and Procurement

Clean Power Alliance (CPA) is a new Community Choice Aggregation/Joint Powers Authority formed to provide electricity services to retail customers in Southern California. With 31 member agencies, CPA has the potential to be the largest CCA in California, serving over three million residents and businesses through more than one million customer accounts, and with an annual energy load exceeding 15 TerraWatt Hours.

CPA is seeking an experienced and entrepreneurial professional from the California power industry to join our growing team as Director of Power Planning and Procurement. This is a challenging opportunity to play a key role in restructuring Southern California's energy market to rapidly reduce greenhouse gas emissions and provide local choice in energy supply and services. To be successful you must:

- have a high tolerance for uncertainty but a low tolerance for unmanageable risk
- be passionate about the energy business but also aware of its deficiencies and weaknesses
- command the respect of industry professionals
- collaborate with a Board of Directors made up of local elected officials
- enjoy engaging with passionate stakeholders
- have a strong work ethic befitting a start-up environment
- work closely with the Executive Director and become a team player on a small staff

The Director has responsibility for a wide range of matters to support CPA resource planning, analysis, and management of CPA's energy supply portfolio and procurement efforts, including:

- **Portfolio Management:** lead management of CPA's energy load and procurement strategy with explicit focus on risk management and counterparty engagement, working in collaboration with CPA's energy procurement consultants
- **Compliance and Reporting:** be responsible for necessary compliance and reporting to the regulatory agencies
- **Integrated Resource Planning:** develop CPA's integrated resource plan and procurement strategy to achieve deep and rapid de-carbonization of Southern California's energy supply
- **Local Development:** create strategies, policies and programs to promote scale-development of distributed energy resources (DER) within CPA's service territory
- **Market Analysis:** provide quantitative analysis focused on CPA's energy supply portfolio and load forecast, conduct due diligence assessment of potential power supply opportunities, and continually assess market conditions and trends to guide CPA's procurement strategies
- **Innovation:** support CPA's efforts to promote transportation and building electrification and developing a new business line for grid services
- **Customer Engagement:** develop services for large commercial and industrial customers, with a focus on 100% renewable energy products, innovative pricing structures, distributed energy services, and economic development
- **Team Work:** engage closely with the Board of Directors and Executive Team on power procurement strategy and collaborate with cross-functional teams, including Finance,

Regulatory Affairs, Technology Integration & Data Analytics, and Marketing & Customer Programs

- **Finance:** support analysis and negotiations of financings that relate to energy supply and assist in the development of rate designs
- **Regulatory:** support the regulatory team by assessing evolving legislation, state and federal regulation (e.g., CPUC, CEC, ARB, FERC, etc.) , and CAISO rule changes, product definitions, and market expansion that impact CPA's planning and portfolio risk management activities.
- **Contracts:** negotiate, review and manage CPA's contracts for energy, energy procurement consultants, and agents
- **Joint Action:** collaborate with the Executive Director on CPA's efforts to establish joint action on energy procurement between Community Choice Aggregators and other Public Power entities throughout California
- **Public and Industry Engagement:** represent CPA in key industry groups focused on energy supply and the California energy market
- **Board Relations:** write effective staff reports and make clear presentations at Board and Committee meetings
- **Partnerships:** collaborate with Executive Director to seek partnerships with local, state and federal agencies, universities, businesses, other CCAs, non-profit advocates, and community development organizations to create opportunities for workforce development, new product development, and to identify and secure program funding
- **Team Building and Management:** build and manage a rapidly growing team of staff, consultants, and contractors

Supervisory Responsibilities: Over the course of 2018 and 2019, the Director of Power Planning and Procurement will be expected to recruit and supervise up to three positions for energy program development, power supply management, and contract administration.

Start date: ASAP. Position open until filled. Candidates should send resume with 3 references to jobs@cleanpoweralliance.org. A succinct and well-written cover letter is encouraged.

Salary and Benefits: CPA offers competitive salaries benchmarked against other CCAs and public agencies. Benefits include health care, a 401 (k) match program, three weeks paid vacation, and sick leave. This is not a civil service position.

Location: Downtown Los Angeles.

Culture: CPA fosters a culture of open communication, responsibility, and intellectual curiosity. As a small team seeking to build the largest CCA in California, high levels of trust and mission alignment will be key to individual and team success.

Commitment to Diversity: CPA is made up of geographically and socioeconomically diverse members and intends to build a staff reflecting that diversity. We are an equal opportunity employer and actively seek a diverse pool of candidates for all positions.